



Connected systems,  
for connected journeys.  
[www.journeo.com](http://www.journeo.com)

# Sales Manager

## Job description



Journeo

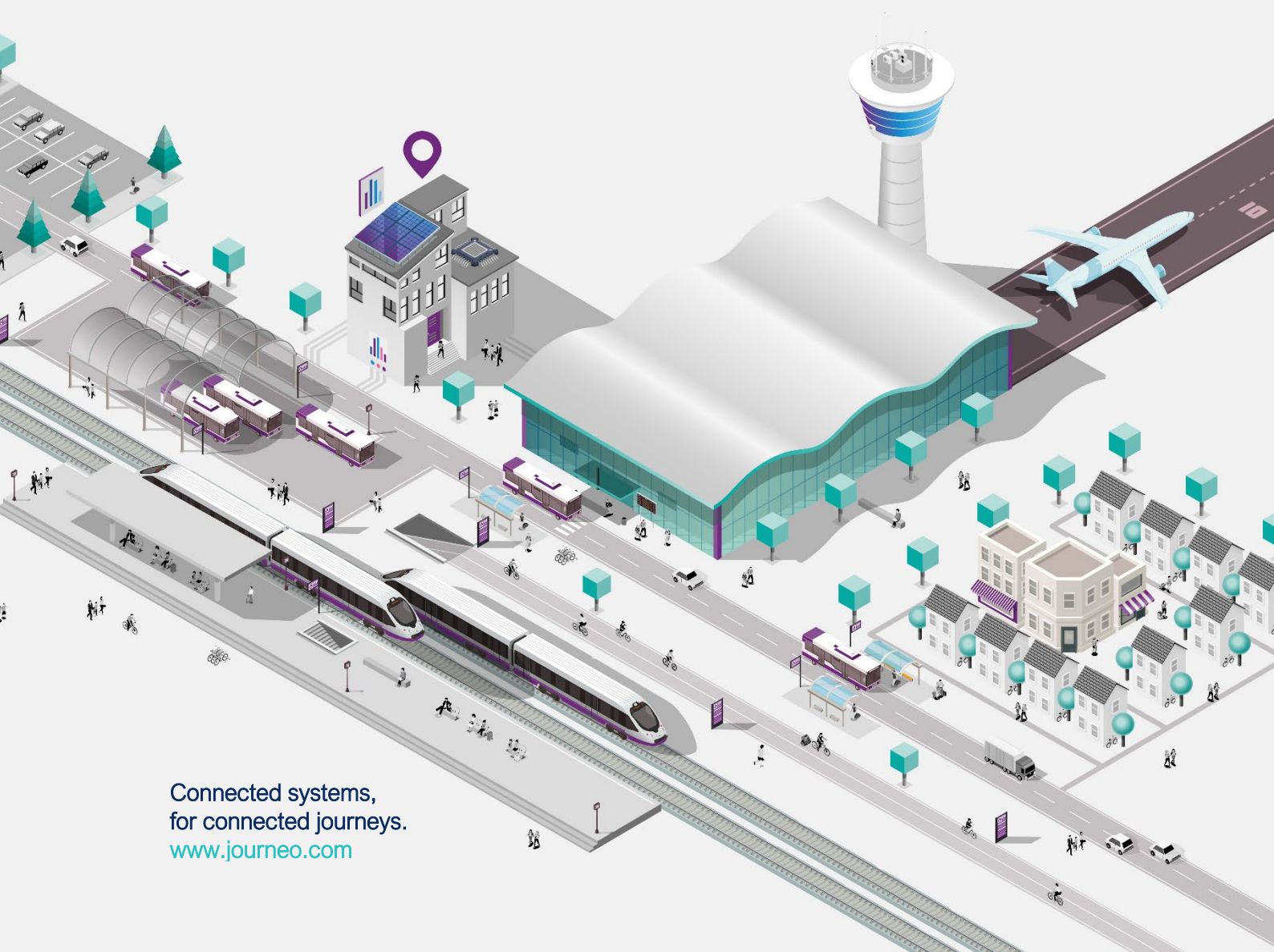
## Delivering connected journeys

Journeo is a pioneering technology group that helps the transport community deliver services with confidence, providing end-to-end solutions that connect millions of journeys, in real-time, every day.

We install, integrate and maintain market-leading technology and infrastructure systems, manufactured by ourselves and our trusted partners, to deliver smarter, safer and more sustainable transport services.

Built on real-world experience and developed in partnership with customers, Journeo's solutions combine the latest systems, cloud software and end-to-end support to deliver the technology behind future transport services.

We are constantly developing and innovating solutions to support our customers' legacy systems, current technologies and future plans, giving their passengers the peace of mind to choose public transport.



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## Overview

<b>Job title:</b>	<b>Sales Manager</b>
<b>Department:</b>	Sales and Marketing
<b>Responsible for:</b>	Sales, business development and account management
<b>Location:</b>	London and the South East
<b>Salary:</b>	Dependent on experience

## The role

Journeo is a fast-paced, innovative transport technology company, with UK and international reach, and we are seeking an enthusiastic and cheerful candidate to be part of a growing sales team.

We are a specialist provider of tailored solutions to the transport community, solving complex operational requirements both on and off vehicles. We install, integrate and maintain market-leading technology and infrastructure systems, manufactured by ourselves and our trusted partners, to deliver smarter, safer and more sustainable transport services.

Your primary duties will be:

- Creating new sales opportunities
- Developing new customer relationships
- Nurturing existing long-standing relationships in your area
- Working with our solutions specialists to deliver to the needs of our customers

## The ideal candidate

The ideal candidate will have high energy and common sense, and be an enthusiastic sales-orientated professional, ideally with some experience of supporting local authorities, passenger transport executives and bus/coach/rail operators with real-time passenger information, communications and security solutions.

Covering London and the South East, you will have access to all the group's capabilities and solutions, with a view to increasing sales to both transport operators and local authority clients.

## Application process

In the first instance, send your CV and covering letter to [careers@journeo.com](mailto:careers@journeo.com).