

## Area Sales Manager, North and North West

Package:	- Competitive salary
	- Generous Annual Leave entitlement
	- Company car
Department	- Sales and Marketing

A fast-paced and innovative transport technology company, with a UK & International reach is looking for an enthusiastic and cheerful candidate to be part of a growing sales and marketing team.

### The role:

Journeo is a specialist provider of tailored solutions to the transport community, solving complex operational requirements both on and off vehicles. With over 20 years' experience in the transport industry, Journeo specialises in providing innovative technology solutions that improve the passenger experience and provide operational benefits to both network and fleet operators. Through our Passenger Systems and Fleet Systems teams we aim to create connected systems, for connected journeys.

As national lockdown eases, the government has recently announced substantial investment in public transport to aid increased passenger patronage, making this an exciting time to be part of a rapidly expanding company; offering the right candidate the opportunity to be part of a fast moving dynamic team.

Your primary duties will be:

- Creating new sales opportunities
- Developing new customer relationships
- Nurturing existing long-standing relationships in your area
- Working with our solutions specialists to deliver to the needs of our customers

### Our ideal candidate:

The Ideal candidate should have high-energy and common sense, and be an enthusiastic sales-orientated professional, ideally with some experience of local authority, PTE and bus/coach/rail operators with real-time passenger information, communications and security.

Covering the North & North West, you will have access to all the group capabilities and solutions at your disposal, with a view to increasing sales to both transport operators and local authority clients.

For further information please contact us (in confidence) at [info@journeo.com](mailto:info@journeo.com), attaching a CV and cover letter.